

Message Text

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ORIGIN XMB-04

INFO OCT-01 AF-08 EUR-12 ISO-00 AID-05 CIAE-00 COME-00
EB-08 FRB-01 INR-07 NSAE-00 USIA-15 TRSE-00 OPIC-06
SP-02 LAB-04 SIL-01 OMB-01 L-03 FEA-01 INT-05 /084 R

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AF/E:R.BAKER
AF/W:EWLOLLIS
EUR/NE:JSHUMATE(INFO)
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P 102038Z MAR 77
FM SECSTATE WASHDC
TO AMEMBASSY LONDON PRIORITY
AMEMBASSY NAIROBI PRIORITY
AMEMBASSY DAR ES SALAAM PRIORITY
AMEMBASSY LAGOS PRIORITY

UNCLAS STATE 053461

E.O. 11652: N/A
TAGS: BTRA, UK, TZ, KE, FR
SUBJECT: VISIT OF EXIMBANK OFFICIALS GABA/MALLOY RE EAST
AFRICAN AIRWAYS (EAA)

REF: (A) NAIROBI 1090; (B) NAIROBI 2731;
(C) DAR ES SALAAM 778; (D) STATE 2891 TO LAGOS

1. FOR LONDON - PLEASE MAKE RESERVATIONS FOR GABA/MALLOY
AT DURRANT'S HOTEL FOR MONDAY, MARCH 14, 1977.

2. FOR NAIROBI

(A) EXIM COUNSEL CHARLES E. GABA AND LOAN OFFICER PATRICK
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J. MALLOY TO ARRIVE NAIROBI WEDNESDAY MARCH 16, 1977 ON B.A. 011.
WILL DEPART MARCH 21, 1977 FOR DAR ES SALAAM ON CASPAIR 101.
WILL RETURN TO NAIROBI MARCH 23 ON CASPAIR 302 AND WILL DEPART
FOR LAGOS ON SATURDAY MARCH 26 ON PA 189. PLEASE MAKE RESERVATIONS
AT HOTEL INTERCONTENENTAL-NAIROBI FOR MARCH 16 TO MARCH 20
AND FOR MARCH 23 TO MARCH 25.

(B) PURPOSE OF VISIT IS TO OBTAIN INFORMATION AND TO DEVELOP EXIM'S POSITION WITH RESPECT TO ITS LOAN TO EAA. EXIM WOULD APPRECIATE EMBASSY'S AID IN SETTING UP APPOINTMENTS WITH:

(1) APPROPRIATE OFFICIALS IN MINISTRY OF FINANCE, ATTORNEY GENERAL, AND REGISTRAR GENERAL WHO WOULD BE KNOWLEDGEABLE ABOUT SITUATION AND WHO WOULD BE ABLE TO DISCUSS GOK'S INTENTIONS WITH RESPECT TO ITS ONE-THIRD GUARANTEE OF EXIMBANK'S LOAN.

(2) OFFICIALS NOW IN CHARGE OF EAA OR ITS ASSETS.

(3) OFFICIALS OF KENYA AIRWAYS WHO WOULD BE ABLE TO DISCUSS THEIR PLANS CONCERNING THEIR OPERATION AND POSSIBLE PURCHASE OF EAA AIRCRAFT.

(4) MAJOR COMMERCIAL AND FINANCIAL CREDITORS OF EAA INCLUDING SHELL AND NATIONAL BANK OF KENYA.

(5) OTHER PEOPLE WHOM EMBASSY BELIEVES MAY BE HELPFUL IN DEVELOPING A FULL UNDERSTANDING OF SITUATION.

(C) AS RESULT OF MEETING HELD PURSUANT (B) ABOVE GABA/MALLOY MAY WISH TO SEE OTHER PEOPLE SUCH AS LAWYERS, ACCOUNTANTS, TEC. THEREFORE WE SUGGEST THAT AS MANY INITIAL MEETINGS AS POSSIBLE BE SCHEDULED FOR MARCH 16/17 LEAVING MARCH 18, 19 AND 24 FOR SUCH SUBSEQUENT MEETINGS AS WELL AS POSSIBLE FOLLOW-UP MEETINGS TO REPORT RESULTS OF VISIT TO DAR ES SALAAM.

3. FOR DAR ES SALAAM
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(A) GABA/MALLOY ARRIVING ON MANDAY, MARCH 21 FROM NAIROBI ON CASPAR 101. WILL DEPART WEDNESDAY, MARCH 23 FOR NAIROBI ON CASPAIR 302. PLEASE MAKE HOTEL RESERVATIONS FOR NIGHTS OF MARCH 21 AND 22.

(B) PURPOSE OF VISIT IS TO OBTAIN INFORMATION AND TO DEVELOP EXIM'S POSITION WITH RESPECT TO ITS LOAN TO EAA AND POSITION OF TANZANIA WITH RESPECT TO ITS ONE THIRD GUARANTEE THEREOF. THEREFORE EXIM WOULD APPRECIATE EMBASSY'S ASSISTANCE IN MAKING APPOINTMENT WITH (Q1) -APPROPRIATE MINISTRY OF FINANCE OFFICIALS TO DISCUSS THIS MATTER AND (2) ANY OTHER PERSONS WHOM EMBASSY FEELS APPROPRIATE.

4. FOR LAGOS: ON RETURN TRIP, GABA/MALLOY WILL VISIT LAGOS MARCH 28 AND WO TO FOLLOW-UP ON DELINQUENCY DIFFICULTIES PER REFTEL C. DETAILS FOLLOW IN SEPTTEL. VANCE

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